

Wes Hallmark

Sperry Van Ness Advisors



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W. Wesley Hallmark serves as a Senior Associate for Sperry Van Ness. Specializing in the management, leasing and brokerage of office, retail and income producing properties in West Texas. He serves the Lubbock, Amarillo, Midland/ Odessa and Abilene markets. With over 24 years of experience, Hallmark has completed over 1, 200 commercial real estate sales and leasing transactions, valued at over \$200 million.

With an extensive background in commercial real estate, Hallmark is the founder and owner of Hallmark & Associates, Inc., a Sperry Van Ness affiliate. Some of Hallmark's major accomplishments include the completion of a \$55 million tenant representation deal for SW Bell Wireless (Cingular). This transaction involved securing a 230,000 square foot call center in Lubbock, Texas, which created over 1600 new jobs for the city. Hallmark's major clients have included General Motors, Federal Express, Owens Corning Fiberglass, Travelers Insurance, Bank of America, Wells Fargo Bank, Cox Communications, Gateway Computer, the U.S. Government, State of Texas and City of Lubbock, to name a few.

Hallmark has consistently stayed active within the Lubbock community and the commercial real estate industry. Hallmark is involved with the Lubbock Board of Realtors, North Texas Commercial Association of Realtors, the Texas Association of Realtors, the National Association of Realtors (NAR) and the CCIM Institute. He also served The Lubbock Housing Finance Corporation, an issuer of tax-exempt mortgage revenue bonds for the City of Lubbock. Hallmark held not only the Director position in the corporation, but every officer level position within the corporation as well.

Hallmark received his bachelor's degree in Advertising and Marketing from Texas Tech University.